NORTH CAROLINA DEPARTMENT OF REVENUE

**2019 Advanced Personal Property Seminar**

**Joseph S. Koury Convention Center**

**Sheraton Greensboro Hotel at the Four Seasons Mall**

**Greensboro, North Carolina**

##### September 16 – 20, 2019

###### Monday September 16 – Victoria Ballroom

8:30 am - 9:00 am **Check-in**

9:00 am - 9:05 am **Introduction**

9:05 am - 9:50 **Tag & Tax Cost Analysis**

Tina Stone

North Carolina Department of Revenue

10:00 am - 10:50 am **Vehicle Valuation Process**

Jason Rahim

TEC, Inc.

11:00 am - 11:50 am **Motor Vehicle Values: Fact or Fiction**

Travis Isaacs

North Carolina Department of Revenue

12:00 pm - 1:30 pm **Lunch-On Your Own**

1:30 pm - 2:20 pm **Personal Property Appeals: Lessons Learned**

Steve Pelfrey, Esq.

North Carolina Department of Revenue

2:30 pm - 3:20 pm **NCSU Brewery Education**

Dr. John Sheppard

North Carolina State University

3:30 pm - 4:20 pm **Aerial Photography & Business Personal Property**

Joe Wilson

Eagleview, Inc.

###### Tuesday September 17 – Victoria Ballroom

9:00 am - 9:50 am **Valuation of “Citrix Cycle” Ride Share Program**

Gabriel Patry-Desjardins Or Representative

Bewegen Technologies, Inc.

10:00 am - 10:50 am **Electronic Listing: What You Need to Know!**

Tina Stone

North Carolina Department of Revenue

11:00 am - 11:50 am **Using Software to Value Billboards**

Ana Maria Bynoe, Bi-Tek, Inc.

Dave Duty, North Carolina Department of Revenue

12:00 pm - 1:30 pm **Lunch-On Your Own**

1:30 pm - 2:20 pm **Canvassing for Business Personal Property: How & Why**

Sandy Martin

Mecklenburg County

2:30 pm - 3:20 pm **Taxes and AirBnB/Rental Properties**

Chris McLaughlin

University of North Carolina – School of Government

3:30 pm - 4:20 pm  **Issues Uncovered in Business Personal Property Audits**

David Baker, PPS

North Carolina County Commissioners Association

**NORTH CAROLINA DEPARTMENT OF REVENUE**

**2019 Advanced Real Property Seminar**

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**Greensboro, North Carolina**

##### September 18 to September 20, 2019

#### Joint Morning Session with Real and Personal Property

###### Wednesday September 18 – Victoria Ballroom

8:30 am - 9:00 am **Registration**

9:00 am - 9:05 am **Introduction**

9:05 am - 10:00 am **Legislative Updates & Topics of Interest**

Tony Simpson

North Carolina Department of Revenue

10:00 am - 10:50 am **The NCDOR Education Program**

Chelsie Cornelius

North Carolina Department of Revenue

11:00 am - 11:50 am **Presentation from the Secretary of State**

Honorable Elaine Marshall

North Carolina Secretary of State

12:00 pm – 1:30 pm **Lunch – On Your Own**

Return to the Victoria Ballroom

1:30 pm - 2:20 pm **Revaluing Property after Hurricane Florence**

A Panel Discussion Moderated by Doug Huffman

Several Coastal County Tax Office Representatives

2:30 pm – 3:20 pm **Running a Successful PUV Auditing Program**

Jeremy Akins

Alamance County

3:30 pm – 4:20 pm **North Carolina Property Tax Commission**

Steve Pelfrey, Esq.

North Carolina Department of Revenue

###### Thursday September 19 – Victoria Ballroom

9:00 am - 9:50 am **Essential Details for Reappraisal**

Ryan Vincent

Vincent Valuations

Sarah Davis

Carteret County

10:00 am - 10:50 am **Macro-Economic Trends**

Ron Loftis

Loftis Companies

11:00 am - 11:50 am **Signs of Human Trafficking**

Margaret F. Henderson

University of North Carolina – School of Government

12:00 pm - 1:30 pm **Lunch-On Your Own**

###### 1:30 pm - 2:20 pm **Eminent Domain/Right-of-Way Appraising**

Ron Loftis

Loftis Companies

2:30 pm - 3:20 pm **Hotel Valuations Topic**

David Pope

Hotel and Club Associates

3:30 pm - 4:20 pm **Introduction of Drones to the Tax World**

Jimmy Tanner

Tanner Valuation Group

###### Friday September 20 – Victoria Ballroom

9:00 am - 9:50 am **Forestry Economics**

Mark Megalos

North Carolina State University

10:00 am - 10:50 am **Recombination of Map Parcels**

John Bridgers

North Carolina Department of the Secretary of State

11:00 am - 11:50 am **Annexations and the County Tax Office**

John Bridgers

North Carolina Department of the Secretary of State

11:50 am – 12:00 pm **Closing Remarks**